

# COMMON GROUND

JANUARY 2023

## INTERDEPENDABILITY

### NE Ohio Regional Office's excellence leads to bigger jobs

The Northeast Ohio Regional Office's exceptional growth has not gone unnoticed by trade publications such as Crain's Cleveland Business. Its local revenue has grown 163.5% from 2020 to 2021 and significant sustained growth is expected when 2022's final numbers are calculated.



There are many reasons for the regional office's success but being a multi-discipline trades contractor that can do it all is tops among them, said Regional Vice President Dave Boyer.

RLG has completed some large-scale projects in the last few years, including projects such as the Ultium Cells facility in Lordstown and the Carvana Inspection Center in Elyria Township. But many projects start out as smaller jobs that lead to more work, such as with Artiflex, Charter Steel and Lincoln Electric.



RLG's success at earlier projects convinced M&M Industries to select it to build an extension to its Lordstown facility.

"Customers often hire us to perform one specific job but will ask that trade whether we can handle different types of work," Boyer said. "Our trades workers understand the capabilities of our other trades. They tell the customer, 'You know, our company can do that as well.' This support often leads to long-term customer relationships."

Groups within the office work closely with one another, share knowledge, cross train new employees so they understand the company value propositions, and make introductions when the timing is right to key individuals.

RLG installed the initial production line for M&M Industries, a plastics extruder which

**Interdependability:**  
*Making the choice to work together and be the person others can count on to accomplish something even greater than what could be achieved working independently.*

**Commit to the success of others**  
*- the Building Success Together Roadmap*

manufactures pails for the food and other industries at its Lordstown plant. This initial project led to additional equipment installs in 2021 and an expanded process cooling system in 2022. When M&M needed a warehouse addition, it didn't have to look far. RLG won the contract for the 78,675-square-foot addition including site work, concrete and a new pre-engineered metal building connected to the existing building.

Ground was broken for the addition in November with completion set for fall of this year.

Knowing and understanding all RLG's capabilities leads to successful projects, value to the customer, and continued growth for RLG.

## IDEA LAB

Linq/QR code business cards better than paper?



This business card has a QR code that when scanned uploads the cardholder's information directly into an Outlook/email account.

There's no need to input the

information or hand out business cards.

The idea was submitted by Preconstruction Manager **Brittany Meyer**. Business Development Manager **Brad Delventhal** and Marketing Director **Sarah Helbig** have launched a similar separate effort with a brand called DOT.

Have an idea or a comment? Don't keep it to yourself!

Just log in at the Viima link on the GEM or RLI intranet home pages. No Viima account? Contact **Jennifer LaCourse** at [jennifer.lacourse@rlgbuilds.com](mailto:jennifer.lacourse@rlgbuilds.com).

## NO PHISHING!

### Report those suspicious emails

IT has rolled out a new feature for Outlook, the Phishing Alert Report button.

It allows a quick and easy way to report suspicious emails with just a click of a button.

If you report a phishing test, it will be logged in your KnowBe4 training dashboard.

Along with the rollout of the PAB there will be a separate email to access a training video.

RUDOLPH LIBBE INC  
GEM INC  
GEM ENERGY  
LEHMAN DAMAN  
RUDOLPH LIBBE PROPERTIES



## NEW WORK

**Chelsea, Michigan** -- The Southeast Michigan office and GEM Site Management will team up to install electrical equipment at Stellantis' Chelsea Proving Grounds.

GEM will install three 8.3KV substations and new switches in a new powerhouse building to power 50 electric vehicle chargers of various sizes. It will also self-perform concrete, masonry and HVAC work. The site is where Stellantis does all of its EPA, regulatory and R&D testing. The chargers support being able to do the testing on its EVs.

The team: Director of Civil Operations

## COMMITMENT, DEDICATION AT FIRST SOLAR SITE

### 173,000 CY of soil moved in 20 days

An experienced and dedicated RLI team at First Solar's PGT-04 site – aided by unseasonably good weather – moved over 173,000 cubic yards of soil in 20 days.

Congratulations to the 20-member team led by Superintendent **Ryan Zellner** and Foreman **Gary Bowe** for getting the job done in an extraordinarily short period of time. Dry weather, combined with effective

**Jim Hanner**; Site Management Manager  
**Dana Benner**; Electrical Project Managers  
**Ernest Cedroni** and **Brian Ferree**;  
Estimator **Don McClellan**; Project Engineer  
**Bobby Tikkanen**; Account Manager  
**Jonathon Dugan**.

**Napoleon** -- GEM will install valves, safety switches and guarding on Fillers A, B and C at Campbell Soup. Electrical, piping and millwright work will be performed during three nine-day shutdowns between Jan. 16 and July 12.

The team: Project Manager **Lee Pfund**;  
Electrical Foreman **Todd Wiemken**;  
Pipefitter Foreman **Adam Kern**; Equipment  
Setting: **Todd Russwinkle**.



planning and communication with multiple heavy equipment providers, plus proper resources and operator knowledge, led to an excellent result.

## A SUCCESSFUL OUTAGE

### GEM team wins praise at NSBS

GEM successfully completed a critical outage for North Star BlueScope that included numerous significant and complex projects.

The work was performed by boilermakers, electricians, insulators, ironworkers, millwrights and pipefitters from both Aristotle and Maintenance. GEM made on-the-fly adjustments for the plant projects.

Despite the short time available, GEM even finished taking on the work of another contractor! Although the plant was not in production, GEM still had to work around other NSBS outage projects.

*“Thanks to your hard work and dedication during the planning period for this week’s outage, we were able to execute and complete all objectives safe, on time and error-free.”*

-- NSBS Construction Project Manager  
Jim Comer

## WELCOME!



**Hailey  
Hazard**

Administrative  
Assistant  
RLG  
Northeast Ohio  
Regional Office



**J. Connor  
Martin**

Business Development  
Specialist  
GEM Service  
Northeast Ohio  
Regional Office



**Cole  
Patty**

Accountant  
Accounting  
Department  
GEM Inc.  
Walbridge



**Daniel Zawierucha**

Quality Control  
Welding Inspector  
Mechanical Dept.  
GEM Inc.  
Northeast Ohio  
Regional Office

## NEW CONTRACTS

### GEM Service

#### Sarepta Therapeutics

Dublin – Central Ohio

#### Sarepta Therapeutics

Easton – Central Ohio

#### Providence Church

Cleveland

#### Kalmbach Feeds

Lima

#### Huntsman Advanced Materials

Akron

#### AAA Tire & Auto Jackman

Toledo

#### AAA Tire & Auto

Sylvania

#### AAA Tire & Auto

Oregon

#### Magnet 1800 E. 63rd Street

Cleveland

#### Argus Corp.

Toledo

## THANKS FOR THE LEADS!

### 4th Quarter Winners: Dan Stark, GEM; Mike Mutscheller, RLI

Every associate who reports a new business lead is entered into a drawing for \$100 in GEM and RLI merchandise. The next drawing is in April for leads generated in January, February and March.

**New Leads: Brian Mears; Andy Wren; Shawna Watts; Nick Ohlsen; Trent Mahaney; Tim Greenlese; Brian Swope; Mike Rumer; John MacGregor; Eric Aubry; Bob Briggs; Logan Wilson**

Report your leads to:

**RLI - Shannon Deppen, ext. 3005, Shannon.Deppen@rlgbuilds.com**  
**GEM - Elizabeth Hancock, ext.2603, Elizabeth.Hancock@rlgbuilds.com**